



Installation



20-20 offers the possibility of charging installation using a variety of methods.

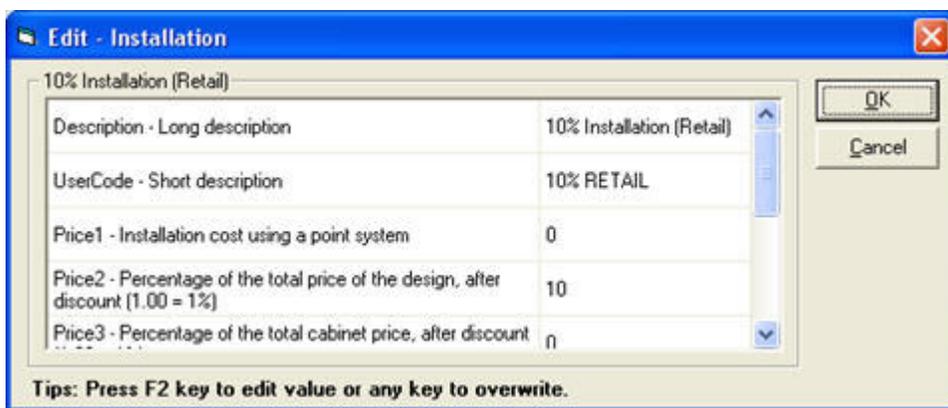
Note that using the points method requires that you edit every single item in the manufacturers' catalogs and assign a value to the **Install. point count** variable. You should also remember that installing an update for a restructured manufacturer's catalog will force you to repeat this operation. In view of this time-consuming task, consider using another method to charge the cost of installation to your designs.

If you apply discounts or surcharges using Rate records, be aware that the Installation will be affected if overall values are assigned (Price 2). If you use this method, then offset discounts directly in the Installation records.

1. Choose **Tools, Charges Editor**. The **Charges Editor** dialog appears.



2. Click the **Installation** tab.
3. Click the record to modify, then click **Edit**. The **Edit - Installation** dialog appears.



4. Select a field by clicking on it, and then enter the appropriate information by referring to the table below.

Field	Description
Description - Long description	The long form description field. Type in a maximum of 24 characters.
User Code - Short description	Assign a short form description.
Price 1 = Installation cost using a point system	Use this field to calculate the installation cost using a point system. The Install. point count value for a B-30 may be as follows: <i>Linear foot:</i> Install. point count value is 2.50 (2'5"), where the Price 1 field on the Installation record is the cost of installing 1 foot, \$10,00. The Reports module would calculate

	<p>$2.50 \times \\$10.00 = \\25.00</p> <p><i>Hourly rate:</i> Install. point count value is 0.50 (30 minutes), where the Price 1 field on the Installation record is the cost of 1 hour, \$12.00. The Reports module would calculate $0.50 \times 12.00 = \\$6.00$</p> <p><i>Per item:</i> Install. point count value is 1.00 and the Price 1 field on the Installation record is \$15.00. The Reports module would calculate \$15.00.</p>
Price 2 = Percentage of the total price of the design, after discount (1.00 = 1%)	<p>Use this field to calculate the installation cost as being a percentage of the total price of the design after discount.</p> <p>Once the Installation record is set using the Styles & Pricing dialog, the program uses the value assigned to Price 2 for the percentage. For instance, in a design where the total net price after discount is \$1000.00, the program would charge 10% if the Price 2 is 10.00 therefore charge \$100.00 for installation.</p> <p>To assign a percentage value to Price 2, remember that 1% = 1.00.</p>
Price 3 = Percentage of the total cabinet price, after discount (1.00 = 1%)	<p>Use this field to calculate the installation cost as being a percentage of the total price of the cabinets after discount.</p> <p>If the Cabinet total is \$1000.00 after discount and Price 3 is 15.00 (15%), then the installation would be \$150.00.</p> <p>You should remember that you can use Price 3 and combine it with other Price fields on the same record. The program would charge installation on different types of items using different percentages.</p>
Price 4 = Percentage of the total accessories price, after discount (1.00 = 1%)	<p>Use this field to calculate the installation cost as being a percentage of the total price of the accessories after discount.</p> <p>You should remember that you can use Price 4 and combine it with other Price fields on the same record. The program would charge the installation on different types of items using different percentage values.</p>
Price 5 = Percentage of the total countertop price, after discount (1.00 = 1%)	<p>Use this field to calculate the Installation cost as being a percentage of the total price of the countertops after discount.</p> <p>Use Price 5 and combine it with other prices.</p>
Price 6 = Percentage of appliances total after discount (1.00 = 1%)	<p>Use this field to calculate the installation cost as being a percentage of the appliances total after discount.</p> <p>To assign a percentage value to Price 6 remember that 1% = 1.00. You can combine this price field with others on the same record.</p>
Price 7 = Fixed amount	<p>Use this field to assign a fixed amount for the installation and remember that you can create as many installation records as needed.</p> <p>You can also combine different installation pricing methods with this Price field. It may be that installation premiums are added for out-of-town customers. Therefore, you could combine Price 2 (overall percentage) with Price 7.</p>
Price 10 = Apply installation tax (0 = do not apply, 1 = apply)	<p>Assign:</p> <p>0.00 if you <i>do not tax</i> installation</p> <p>1.00 if installation is <i>taxable</i>.</p>

5. Click **OK** to confirm the changes and return to the previous dialog.
5. Repeat the procedure for other records as required.
7. When done, click **Close** to exit the **Charges Editor** dialog.



To make sure all your designs are charged according to your specifications, you must modify the charges in the catalog.

The charges you apply through the **Styles & Pricing dialog** in 20-20 Design only affect the current design.

